



North Royalton Chamber of Commerce

March 2020

"Helping Your Business Grow to New Heights"

www.nroyaltonchamber.com

AMAZING!!

Congratulations to **Tracy Marx**, a realtor with Howard Hanna, was named a Howard Hanna 2019 President's Circle Member. Tracy is among an elite group of Howard Hanna agents who have been with the company a minimum of 15 years and have shown exceptional sales results. To qualify for the President's Circle, a sales associate must be with the company for a minimum of 15 years and have sales in excess of \$65 million or 600 units closed plus have had a minimum of \$4.5 million for each of the three previous years prior to eligibility. The Annual Meeting and Induction was held January 22 at a luncheon at The Country Club in Pepper Pike. Tracy is also a Chamber Board of Directors member.



Chamber Member **Lori Inks** reports that her employer, Blossom Hill Inc., a nonprofit organization offering residential living and supported living services for adults with profound intellectual and physical disabilities, celebrated community supporters and an outstanding staff member at its January 27 Employee Appreciation Dinner.

The 2019 Blossom Hill Community Recognition Award honored the following community members for their decades of service and support to Blossom Hill individuals, staff and homes: Tom Habak, North Royalton Assistant Fire Chief; Dan Langshaw, North Royalton Ward 3 Councilman; Don Faulhaber, Jeff Ferrara and Robin (Faulhaber) Ferrara, Faulhaber Funeral Home; Olesia Pochynok, Olesia's Place Restaurant.

Blossom Hill also presented Beatrice Glinka, a program specialist at Blossom Hill, with the 2019 Krista Plowman Award, in honor of the late Krista Plowman. "Krista personified the essence of our organization — 'where love is the quality of care' — and worked in every capacity, always selflessly putting our individuals' and her co-workers' needs ahead of her own," said Blossom Hill CEO Lynne Urbanski.

To share your Member News item, send it to info@nroyaltonchamber.com and we'll include it in an upcoming newsletter!

Welcome!

New Chamber Members

Denise Crudup

Assisted Living Locators-Cleveland West
7452 Broadview Road Ste. 309
Parma OH 44134
216.315.7019 - FAX 216.315.7019
denisec@assistedlivinglocators.com
www.assistedlivinglocators.com
Senior Living

Ryan Haely

Haely Family Chiropractic, Inc.
5171 Wallings Road, #120
North Royalton OH 44133
440.838.5755 FAX 440.838.5766
Karen@haelychiropractic.com
www.haelychiropractic.com
Medical/Health

Robyn and John Hakey

House Medic Handyman
6785 Wallings Road
North Royalton OH 44133
440.457.7139
hm559@housemedic.com
www.housemedic.com

Peter Martin

The Perkins Insurance Agency, Inc.
13700 State Road, Ste. 8
North Royalton OH 44133
440.237.8200 FAX 440.237.8266
P_martin@perkinsinsurance.com
www.perkinsinsurance.com
Insurance Agency

Shannyn Messina

Yoga Revolution CLE
10139 Royalton Road
North Royalton OH 44133
440.334.7352
info@yogarevolutioncle.com
www.yogarevolutioncle.com
Yoga/Fitness

Sandra Montgomery

Wellness Consultant
9660 Cove Drive, #14F
North Royalton OH 44133
440.457.7475
5kmonty06@att.net
Wellness Consultant

Patrick Healey, N.D.

Paramount Health & Vitality, LLC
6785 Wallings Road, Bldg. C
North Royalton OH 44133
503.482.8639
dr.healeynd@gmail.com
www.drhealey.com
Health-Wellness

Jimmy Martella Trinel, Inc.

5251 W. 137th Street
Brook Park OH 44142
216.265.9190 FAX 216.265.8630
trineline@netscape.net
Centerless Grinding

Chris Adams

Heartland Payment Systems
2001 Aerospace Pkwy
Brook Park OH 44142
440.759.9353
chris.adams@e-hps.com
www.heartlandpaymentsystems.com
Payment Processing/Payroll/Credit Cards

We are excited to introduce these new members. Please support our existing and new Chamber members, welcome them and remember them when you have a need for the products or services that they provide.

Members: If your contact information has changed, please email us at info@nroyaltonchamber.com.

March Chamber Luncheon

Wed., March 18, Noon, Michael's Restaurant, 12841 State Rd.

Topic: State of the Schools Report

Speaker: Greg Gurka, NR School Superintendent

It's an exciting and busy time at North Royalton City Schools. Construction projects are in full swing, on time and within budget. Administrators and Board members continue to advocate for public education and a fix to school funding with state legislators in Columbus, and school buildings are bustling with activities and growth. Superintendent Greg Gurka will update the community on all the happenings this year in the District, as well as give an overview of its strategic plan progress, during his annual State of the Schools address on Wednesday, March 18, at Michael's Restaurant, 12841 State Road in the Royalwood Centre Plaza, with lunch served at noon. Please join us for an informative presentation about our School District.

Cost of the luncheon is \$17 for members and \$20 for non-members. To make a reservation, please call the Chamber office at 440-237-6180 or email nroychamber@aol.com by Monday, March 16. Please call the office if you have a reservation and find you must cancel it. No-shows will be billed.



Royalton Recorder

Proudly Serving North Royalton Since 1941

Why choose the *Royalton Recorder* for advertising your goods and services?

- Recent City Survey shows 85% of respondents learn about community events through Royalton Recorder!
 - Voted the #1 Community Newspaper in Northeast Ohio three years in a row.
- It is the only newspaper delivered to Every Home and Business in North Royalton.

We'll work with our advertisers to get the most out of your advertising dollars. Our readers love their Recorder, and it works!

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Calendar of Events

March 5 - Directors Meeting
 March 18 - Membership Meeting
 April 2 - Directors Meeting
 April 15 - Membership Meeting
 May 7 - Directors Meeting
 May 28 - Golf Outing
 June 4 - Directors Meeting
 June 17 - Membership Meeting
 July 2 - Directors Meeting
 August 6 - Directors Meeting
 August 21-23 - Community Festival
 September 3 - Directors Meeting
 September 16 - Membership Meeting
 October 1 - Directors Meeting
 October 21 - Membership Meeting
 November 5 - Directors Meeting
 November 18 - Membership Meeting
 December 2 - Holiday Luncheon
 * **Subject to Change**
 Additional events will be added throughout the year that will be announced in this newsletter.

2020 CHAMBER OFFICERS

Aldo Filippelli - President
 North Royalton License Bureau
Kevin Lynch, Vice President
 Dan Holben, Treasurer
 Rea CPAs
Kathy Gibbons, Secretary
Maria Magnelli
 Executive Director

BOARD MEMBERS

Jeanne Cilenti
 North Royalton Branch Library
Tracy Marx
 Howard Hanna
Erna Nardi Malave

This newsletter is an official publication of the North Royalton Chamber of Commerce

North Royalton Chamber of Commerce

13737 State Road
 North Royalton, Ohio 44133
 440-237-6180 • FAX 237-6181
 E-mail info@royaltonchamber.com



CHAMBER ENERGY PROGRAM



Chamber Energy Program

- **WHAT IS OUR PROGRAM?**
 - ELECTRIC AND NATURAL GAS SUPPLY SAVINGS FOR CHAMBER MEMBERS' HOMES AND BUSINESSES
 - ASSISTANCE WITH LIGHTING AND EQUIPMENT REBATES
 - NATURAL GAS TAX EXEMPTION REVIEW AND PROCESSING
 - NO COST HOTLINE FOR ANY ENERGY-RELATED QUESTIONS 330-208-2082

- **HOW DOES THE CHAMBER BENEFIT FROM USING OUR PROGRAM?**
 - 18% RECURRING REVENUE
 - MEMBER SATISFACTION AND RETENTION

- **WHAT ARE THE STEPS TO ENROLL IN THE PROGRAM?**
 - TO SEE HOW MUCH THEY CAN SAVE, CHAMBER MEMBERS CAN CHOOSE FROM THE FOLLOWING THREE SIMPLE OPTIONS:
 - CALL 330-208-2082
 - EMAIL A RECENT ELECTRIC OR GAS BILL (ALL PAGES) TO CHAMBERENERGY@CEATEAM.COM
 - FAX A RECENT ELECTRIC OR GAS BILL (ALL PAGES) TO 330-721-8111

- **TESTIMONIALS/PROGRAM SUCCESS STATS**
 - A PIZZA SHOP RECENTLY EMAILED THEIR UTILITY BILLS TO THE PROGRAM FOR A FREE ANALYSIS AND ENDED UP REDUCING THEIR TOTAL ELECTRIC AND GAS COSTS BY OVER **\$15,000 ANNUALLY**. THE PROGRAM WAS ALSO ABLE TO HELP THEM IDENTIFY AND FILE FOR A **50% SALES TAX EXEMPTION** ON THEIR NATURAL GAS, SAVING AN ESTIMATED **ADDITIONAL \$1,500 ANNUALLY**.



Ken Piechowiak | Sarah Margelowsky | Rick Davidson
chamberenergy@ceateam.com
 330.208.2082
<https://ceateam.com/chamber>



Benefit available as part of your chamber's membership to NOACC
 PO Box 3230, Cuyahoga Falls, OH 44223, 216.447.9900, 866.466.6222, noacc.org
 Call the North Royalton Chamber of Commerce at 440-237-6180. • nroyaltonchamber.com



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Contact Chamber for Details
 440.237.6180

info@nroyaltonchamber.com

Save the Date!!



2020 North Royalton Chamber Golf Outing Thursday, May 28

More Info to Follow Soon!





Dear Customers and Stakeholders –

Following Governor Mike DeWine's direction, we are asking our employees, employer members, injured workers, and stakeholders across the state to practice proper hygiene and other precautions to avoid potential contact with the yearly influenza as well as the Coronavirus disease (COVID-19).

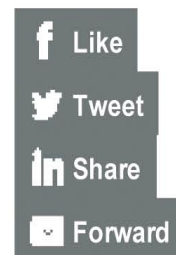
I want to echo Gov. DeWine's message to the public today: This is about prudent preparation. There are no confirmed cases of the Coronavirus in Ohio, and we want to keep it that way. Our chief concern at BWC is always the safety and health of Ohio's workforce. That's why we're reaching out to our customers and stakeholders to urge proper precautions and to ask you to **share this information with your employees and customers, if any.**

The governor has asked everyone to educate themselves about this disease and follow precautions advised by the federal [Centers for Disease Control and Prevention](#) and the [Ohio Department of Health](#). For more information on the Coronavirus, visit [coronavirus.ohio.gov](https://www.coronavirus.ohio.gov).

Sincerely,
Stephanie McCloud
Administrator/CEO, the Ohio Bureau of Workers' Compensation



Ohio Bureau of Workers' Compensation
30 W. Spring St.
Columbus, Oh 43215
Questions? Call 1-800-644-6292
or visit us on the web www.bwc.ohio.gov



Your Chamber of Commerce membership gives you many benefits, through our association with NOACC, that can save your money!

Incorporated in 1995, the Northern Ohio Area Chambers of Commerce (NOACC) was established to provide tangible benefits of chamber membership to local businesses. NOACC has now grown to over 120 chambers of commerce—some volunteer managed, some county-wide in scope—and some of the NOACC chambers have grown ten-fold with the adoption of these benefits. Here are just some of the benefits our members enjoy through their membership in the North Royalton Chamber of Commerce:



Group Health Insurance – Chamber Saver Program www.844medohio.com

Full range of health insurance plans with cost savings usually reserved for larger companies. Businesses also get access to a large network of quality providers through Anthem, an independent licensee of the Blue Cross and Blue Shield Association. Premium savings of up to 1.4% on groups from 2-50 employees. Groups from 51-500 may be eligible for a 1% premium savings. Business must be a NOACC Chamber Member.



Group Health Insurance – SOCA Benefit Plan (MEWA) www.844medohio.com

Chambers of Commerce throughout Ohio have banded together to offer a new self-funded medical plan for small employers. The Northern Ohio Area Chambers of Commerce (NOACC), Central Ohio Chambers of Commerce, Southern Ohio Chamber Alliance (SOCA), Dayton Area Chamber, and the Youngstown Warren Regional Chamber have collaborated to create a new health program that can lead to more rate stability and is a smart solution that offers potential savings for groups with 50 or fewer employees. Business must be a NOACC Chamber Member.



Chamber Energy Program www.ceateam.com/chamber/

Community Energy Advisors (CEA) is a Public Utilities Commission of Ohio (PUCO) certified energy management firm that educates and empowers organizations to maximize the economics of their energy assets. By staying one step ahead of changes in the energy industry and utilizing analytics, advanced tariff modeling and reporting, CEA delivers a multitude of energy management solutions that positively impact customers' utility bill costs.



Chamber Payments/Billing & Payroll/HR Programs www.heartland.us

Helping businesses prosper through innovative solutions, advocacy, and unmatched service is Heartland's mission. Never veering from our convictions, Heartland has led the industry in transparency, integrity, and security. Today, Heartland delivers credit/debit/prepaid card processing, payroll, and payment solutions to more than 300,000 businesses and educational institutions nationwide.



Managed Care Organization (MCO) www.hmssolutions.com

Workers' Compensation is a major cost of doing business. Lost-time claims can increase premiums if not handled properly. It is the MCO's job to make sure injured workers receive care and return to work safely and promptly. NOACC Chambers and their business members will be able to choose HMS (Health Management Solutions) and be assured that they can rely on their MCO to protect their workers and their bottom line.



Workers' Compensation Group Rating Programs www.paramountpreferredsolutions.com

By joining a Workers' Comp Group Rating program businesses up to 500 employees can achieve rate reductions on Ohio BWC premiums up to the maximum discount allowed. With offices in Cleveland and Toledo, PPS TPA Services is locally owned and operated in Northern Ohio. We promise to meet with you at your business or Chamber offices! Contact us for a Free, No Obligation Assessment of the best cost reduction programs for your company.



NOACC Chamber Shipping Program www.PartnerShip.com/89NOACC

Chamber members can achieve substantial shipping discounts with FedEx®, as well as significant savings on freight shipments—with the opportunity for NOACC affiliated Chambers to earn non-dues revenue. Savings from 5-27% on small package ground, next day air, or up to 70% savings on large pallet shipments.



Digital Marketing Services www.slconnect.com

Manage all digital marketing from one, easy-to-use platform

SLNConnect is a digital marketing tool that chambers can pass to any member. They provide tools to grow your chamber and help members succeed. Be found with a search optimized & mobile responsive landing page. Send targeted emails to your customers in minutes. Create unlimited search optimized content to engage. Share to social in one click. Track your marketing success on one dashboard.

North Royalton Chamber of Commerce: nroyaltonchamber.com • 440.237.6180

NOACC: PHONE (216) 447-9900 • TOLL FREE (866) 466-6222 • WWW.NOACC.ORG